

Weekly Trucking Insight | MAY 11, 2022

Incoming Interest Rate Hike!

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**FED
RATE
HIKE
AHEAD**

Overview

Job Board Searches and Clicks

- Last week, search activity rose by 7%, while click activity increased by 13%.

Spot Freight Market

- Spot rates (including fuel) rose 1 cent from the previous week.
- Total load postings increased by 1%.
- Overall truck availability increased by 15%.
 - ◆ The overall load-to-truck ratio fell to its lowest level since November 2020.

Story of the Week

- As OEMs struggle to build new trucks and trailers at full capacity, the cost of used equipment has soared.
- As used truck values soar, there's hope that the Federal Reserve's interest rate hikes will help to bring down costs.
- Fleets are encouraged to step up fleet maintenance and shift to a multi-supplier approach with new equipment difficult to find.

Numbers at a Glance

SPOT RATES (INCLUDING FUEL)

WoW: ▲ Up 1¢ per mile

SPOT RATES BY SEGMENT (INCLUDING FUEL)

WoW: Dry Van ▲ Up 1¢ per mile

WoW: Refrigerated ▲ Up 5¢ per mile

WoW: Flatbed ▼ Down 2¢ per mile

LOAD POSTING VOLUME

WoW: ▲ Up 1%

LOAD VOLUME BY SEGMENT

WoW: Dry Van ▲ Up 8%

WoW: Refrigerated ▲ Up 2%

WoW: Flatbed ▼ Down 1%

TRUCK AVAILABILITY

WoW: ▲ Up 15%

TRUCK DRIVER SEARCHES

WoW: ▲ Up 7%

MoM: ▼ Down 12%

YoY: ▲ Up 9%

CLICKS ON TRUCK DRIVER POSTINGS

WoW: ▲ Up 13%

MoM: ▲ Up 8%

YoY: ▲ Up 31%

This Week in Job Board Searches & Clicks

Searches and Clicks on Job Aggregator Partner Network¹

TRUCK DRIVER SEARCHES

vs. 1 Week Ago:

▲ 7%

vs. 1 Month Ago:

▼ 12%

vs. 1 Year Ago:

▲ 9%

CLICKS ON TRUCK DRIVER POSTINGS

vs. 1 Week Ago:

▲ 13%

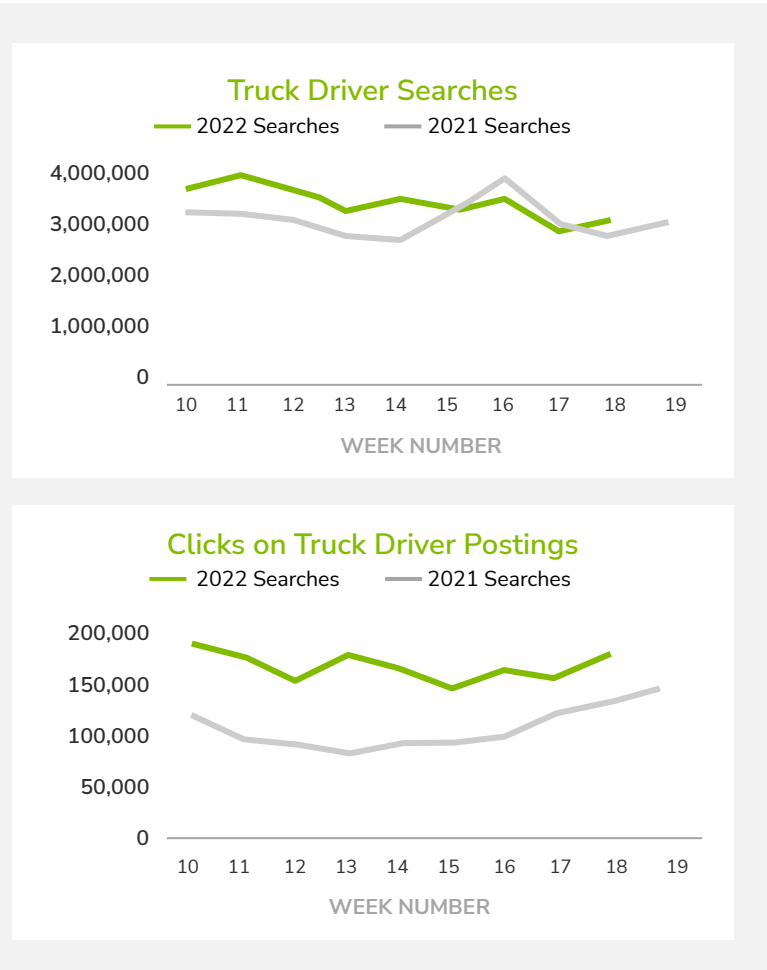
vs. 1 Month Ago:

▲ 8%

vs. 1 Year Ago:

▲ 31%

¹ Job board data is aggregated from many partners.



This Week in Spot Freight

Spot rates continue their slide in the van segments.²

Spot rates (including fuel) rose 1 cent from the previous week.

Dry Van: +1¢ CPM | Refrigerated: +5¢ CPM | Flatbed: -2¢ CPM

→ The total spot rate is only 8 cents below the record posted at the end of 2021, but the rate excluding fuel is 40 cents below the record.

Total load postings increased by 1% from the previous week.

Dry Van: +8% WoW | Refrigerated: +2% WoW | Flatbed: -1% WoW

Overall truck availability increased 15% from the previous week.

→ The overall load-to-truck ratio fell to its lowest level since November 2020.

NOTE: This year's CVSA Roadcheck event is scheduled for May 17-19 with an emphasis on wheel ends. The spot market will be majorly affected during these weeks as truck availability drops due to drivers taking time off to avoid the inefficiency of the inspection process.

² Data is taken from FTR via Truckstop. To read the full weekly report, [click here](#).



WoW Spot Freight

Spot Rates Including Fuel Charges

▲ 1¢ WoW

Total Load Postings

▲ 1% WoW

Overall Truck Availability

▲ 15% WoW

Story of the Week

Rising interest rates could tamp down used truck values.³

As OEMs struggle to build new trucks and trailers at full capacity, the cost of used equipment has soared.

- OEMs are building as much as possible, but shortages of semiconductors, other components, and labor limit how much they can build.
- Since OEMs can't match demand, used equipment prices have skyrocketed.
 - ◆ Used truck prices have basically doubled in the past year, while used trailer prices have nearly tripled.
- Industry leaders are not expecting build rates to increase much in 2022.

As used truck values soar, there's hope that the Federal Reserve's interest rate hikes will help to bring down costs.

- Last Wednesday, the short-term interest rate was increased by .50%.
 - ◆ This was the biggest single hike in more than 20 years.
- Rob Garcia, Corcentric Senior Vice President of supply management, believes this should help "correct a lot of this tremendous asset inflation."

Fleets are encouraged to step up fleet maintenance and shift to a multi-supplier approach with new equipment difficult to find.

- With high prices and equipment constraints expected to continue, maintaining one's fleet has become more important than ever before.
- No single equipment supplier has enough available product, so discussing one's needs with multiple suppliers increases the chances of getting the equipment one needs.

³ Quimby, Tom. ["Corcentric hopeful that rising interest rates will beat down 'astronomical' used truck values."](#) 9 May 2022. [ccjdigital.com](#).



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